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Developing a Strategic Mindset: Get Your Boss to Use Your Advice, Now



By James E. Lukaszewski, ABC, APR, Fellow PRSA





James E. Lukaszewski, ABC, APR, Fellow PRSA



203-948-7029 jel@e911.com www.e911.com

www.e911.com/crisisgurublog.html

www.linkedin.com/in/jameslukaszewski twitter.com/jimlukaszewski

Today's Program Will Help You To:

- Be a much more strategic thinker
- · Build your influence
- · Increase acceptance of your views
- · Be sought after
- Be appreciated (well, maybe)
- Be called earlier (first?)
- Answer the boss's questions better

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Today's Program

Today's program will focus on:

- Defining Strategy
- The Seven Skills of the Strategist
- Building Your Influence
- · Being Sought After
- Your Questions

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My Philosophy

- 1. All problems are management problems before they are any other kind of problem.
- 2. All management problems are leadership challenges.
- 3. Leadership resides with those who can maintain more supporters than detractors.
- 4. Staff functions exist and are funded by leadership to help leaders do their jobs better.
- Managers and leaders want to make the decisions... often based on the advice they receive from trusted strategic advisors.

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